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## Narcotics Investigations 101

Date: September 25, 2025

Time: 0800-1700

### COURSE DESCRIPTION:



This course is designed to illustrate the techniques and methods utilized to initiate narcotics investigations from street to major level. The instruction will begin with case development and conclude with case filing. The instructor will also cover Defense Attorney tactics and preparation for court testimony. The course topics include:

- Personal Possession v. Possession for Sales
- Informant Management (Controlled Buys)
- How to Handle Cross-Over Investigations
- Wall Stops/Reverse Sting Operations/Money Flashes
- Controlled Deliveries/Surveillance Techniques
- Discovery Issues in Court
- Ethical Issues and Considerations

**This is an excellent course for both newer and experienced Law Enforcement personnel looking for a refresher!**

**Law Enforcement, Probation & Corrections Only – Credentials Required**

### INSTRUCTOR:

The instructor has over 30 years of law enforcement experience and has conducted hundreds of narcotics related investigations. He was assigned to the Vice / Narcotic Unit as a Detective for nine years where he conducted narcotics investigations and worked in undercover operations selling and purchasing narcotics. The instructor has taught narcotic enforcement and investigations for law enforcement venues across the country and was the recipient of the CNOA "Narcotic Officer of the Year" award.

### TUITION:

**\$125** (On-line payment required at time of registration. Contact us for Agency payment options)

### LOCATION:

The Office Spaces at Upland Inn

### ADDRESS:

123 E. 9<sup>th</sup> Street, 3<sup>rd</sup> Floor, Upland, CA, 91786

### REGISTRATION:

Register online at <http://www.serratotraining.com/>

### QUESTIONS:

Email [info@serratotraining.com](mailto:info@serratotraining.com)

This course Presented By.  
Serrato & Associates, Inc.  
In Partnership with:



Santa Ana College

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